



Insight SAP Business Assessment Service



Consensus Consulting provides the means to assess the benefits of potential IT investment and then measure the results - a key priority for today's business focussed IT executives

West Trax provides in-depth consulting services that utilise proprietary tools and methodologies to transform clients' SAP investments. West Trax designed the Benchmark Express® family of services specifically to provide metrics that would help organisations establish and continually optimise the value and strategic benefits gained from their business investments in SAP.

Benefit

In this very changeable world it is essential that investment in IT is related to the business strategy and more importantly for today's Executives that the subsequent IT expenditure actually realises the original investment objectives. In conjunction with West Trax, Consensus Consulting provides a range of comprehensive services that identify and quantify issues and savings in client SAP® systems and also specialised project services to implement desired changes.

Benchmark Express® services quantify unexploited potential in terms of cost savings, improved performance, and productivity. Savings identified are typically in the range of \$750,000 to \$1.5 million per year. System quality and compliance exposures are also highlighted. Optimisation significantly reduces time, cost and duration of application upgrade and consolidation projects. Recommended actions and implementation strategies are produced to optimise the value that the organisation can potentially extract from its systems. In addition our consultants provide high level technical and project management skills delivering expert planning advice and support for consolidation and integration projects. Key benefits include a dramatic reduction in project time and effort with consolidation / integration project costs significantly reduced.

Overview

The Benchmark Express® family of services help clients measure whether they are currently getting the optimal return by focusing on the following questions:

- How much user written custom code versus SAP standard code is in the system and how much is being used and how much is unused?
- How much does it cost to maintain and support the custom code?
- How much can be saved by optimising custom code and use of SAP standard code?
- How much SAP standard functionality is being paid for and how much is in use?
- In which areas of business operations?
- How much unused standard potential exists for each area of business operations?
- Are there performance problems? How can they be minimised?
- Are the users using the system as intended?
- Are there quality and compliance problems? How can they be eliminated?

Benchmark Express® Value Management Services

Benchmark Express® Value Management Services identify the actual usage of SAP business systems.

- KPI Scan® provides top down analysis of SAP system Key Performance Indicators (KPI's) and comparisons with external industry benchmarks from over 70 company's in 14 industries.

- Benchmark Express® provides a sophisticated drill down capability that supports a detailed analysis to the transaction level in targeted improvement areas. From this data, optimisation actions and implementation plans can be developed.

- KPI Scan® QA ensures ongoing Quality Assurance and optimisation by updating the top down metrics and comparing them with the previous KPI Scan® data and internal benchmarks to identify trends and manage continuous improvement.

Deliverables include: -

- Metrics-based high level, top-down, independent view of the current levels of optimisation in systems.
- Comparative KPI benchmarks against best practice and by sector.
- Recommended actions and implementation strategies to optimise the value that the organisation can extract from its systems.

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Optimisation significantly reduces time,

cost and duration of application upgrade and consolidation projects. The service requires no software installation, and is non-intrusive. A KPI Scan® initial assessment takes approximately five days, and a full Benchmark Express® system analysis takes around 20 days, depending on the scale and complexity of the customer's SAP implementation.

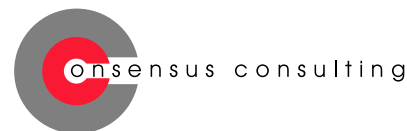
Benchmark Express® Consolidation and Integration Service

Provides a roadmap supported by tools and methods that facilitate repeatability of project activities, identifies areas for improvement, improves ROI through optimisation and identifies areas of business exposure.

Consolidation or integration of SAP systems requires an "As Is" analysis of the involved systems. A Benchmark Express® analysis makes it possible to understand their real usage, providing the detailed knowledge that is essential for a successful implementation. In addition our consultants provide expert advice and support for consolidation and integration projects. Key benefits include a dramatic reduction in project time and effort with consolidation / integration project costs significantly reduced, delivered by any given investment requirements.

Benchmark Express® Outsourcing Assessment

Provides transparency that helps identify hidden due diligence issues that may adversely impact the actual potential to outsource and the resulting ROI. Areas with potential for optimization may also be highlighted, maximising the benefits and ROI gained from the outsourcing project.



"We are the Catalysts for
Positive Change."

Focused at the board level, our industry expertise allows companies to realise the potential of information in their organisations. Consultants working with key executives carry out evaluations that will directly affect the way in which you deliver new or improved products to your customers whilst maintaining control over costs. Recommendations span from strategy to architecture and design. Consensus can also manage any programme and project requirements arising from the recommendations and resource technical implementations.

What makes us different from other consultancies is that we do not only talk and advise - we actually provide project management and people that deliver the solution. We have an impressive track record of the successful delivery of solutions to complex technical problems. We commit to long-term relationships with our customers.

Consensus Consulting offerings
Consensus InsightSM, Consensus CatalystSM
and Consensus FoundationSM Services are aimed at providing solutions that ensure technical implementations fully support a client's business strategy.

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