



Press Release

Consensus Consulting Announces New Business Focused Services

New services focussed on meeting customer demands for the 21ST Century

Cambridge, April 28, 2003 – Consensus Consulting announces the availability of three new business focussed service capabilities Consensus Foundation™, Consensus Insight™ and Consensus Catalyst™. This is part of the continuing strategy to enhance the company's business service offerings to meet customers demand for partners that can provide strategic assistance coupled to technology implementation capabilities.

Consensus Consulting offerings Consensus Insight™, Consensus Catalyst™ and Consensus Foundation™ services are aimed at providing solutions that ensure that technical implementations fully support the business strategy.

“This announcement is significant in extending our capabilities to not only provide industry specific strategic advice and technology consultancy offerings, but also operational management capabilities to assist our customers run their business”, said Alan Henderson CEO of Consensus Consulting, “Focussed at the board level, our industry expertise allows companies to realise the potential of information in their organisations.”

Business Services through Consensus Insight offerings

From initial business ideas to feasibility studies, from architecture to implementation, we are able to bring industry specific knowledge and tools to bear on requirements for clients in the Telco, Retail, Energy, Pharmaceutical and Finance markets. Additionally, we offer assessment services to audit your current IT investment and identify potential issues, and high availability services that ensure IT systems and associated investments in business continuity are aligned to their importance to continuance of the business. Lastly we offer a portfolio of managed services that allow you to focus on driving your business forward.

Management Services through Consensus Catalyst offerings

Over the years, the provision of programme and project management by Consensus Consulting has been key to the successful introduction of business systems by our clients.



We have taken responsibility for some of the highest profile and complex change initiatives for our clients, our business awareness and change management experience building an enviable track record of success.

Depending on a clients in-house resources and skills, we are also able to provide technical management, ensuring that the client is able to maximise productivity from mixed technical teams.

The Consensus Catalyst portfolio also includes vendor management providing advice and assistance on contracts, RFP's, ITT's and technology selection; and high value interim management cover for positions such CIO, IT Director etc.

Infrastructure services through Consensus Foundation offerings

Infrastructure services have been a core heritage of Consensus Consulting. We provide a full spectrum from Asset and Audit assessment, technology planning: application & data architecture through to a full Managed Services offering.

Depending on clients requirements our **asset and audit assessment** can cover hardware, software, maintenance agreements, support, vendor agreements, from the data-centre out through the network. In particular we also can verify SLA's and backup and recovery processes providing a complete end-to-end assessment.

Our **technology planning services** offer **technology assessments** including capacity planning consultancy and architecture design and analysis, **data centre consultancy** includes relocation, consolidation and high-availability planning, **application & data consultancy** ranges from database selection, migration and technical consultancy through to bespoke application design and delivery. Our **managed services** provide both on-site and remote operating system and application support.

About Consensus Consulting

Consensus Consulting is known for providing effective business focused solutions that unlock the potential of their customers IT investment. Providing business and technology insight to clients, their consultants act as a catalyst to ensure that their IT technology foundation is able to meet future challenges - enabling them to become an Adaptive Enterprise

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