



Press Release

Redbus Interhouse and Consensus Consulting Provide 24/7 Business Availability

London, 15 September 2003 - Redbus Interhouse UK Ltd, the UK division of Europe's most advanced, independent colocation and managed services provider, today announced a new strategic partnership with Consensus Consulting, an IT and management consultancy. Via the agreement, Redbus Interhouse will promote Consensus Consulting's Advantage Premier Managed Services, which provide 24/7, hardware, application and operating software support for clients as well as a single point of contact for the management and maintenance of hardware assets.

Since September 2002, Redbus Interhouse's managed service portfolio has grown by 100% accounting for approximately 12% of its monthly recurring revenue. The addition of these services to Redbus Interhouse's already extensive portfolio will expand the choice on tap to their clients to ensure that their critical business systems achieve maximum availability 24/7, minimising the impact of system and application problems on their business and customer satisfaction.

Redbus Interhouse has been providing independent colocation and data centre facilities through its seven European data centres since 1999. By partnering with Consensus Consulting, Redbus Interhouse has now greatly enhanced its offering of managed services layered on top of their existing framework of services. These end-to-end, outsourced managed services encompass everything from asset, database and application management and development to managed data back up and restoration. Each Redbus Interhouse client is therefore able to take advantage of an environment that is flexible and customised to its exact, individual requirements, rather than being shoe horned to fit a certain product profile.

Simon Neal, Country Manager, Redbus Interhouse (UK) Ltd said: "Businesses know that downtime equates to loss of potential customers. So our customers need services such as Advantage Premier, that allow them to maximize performance while simplifying their involvement and investment in IT resources. We're therefore very pleased to be able offer our customers such an excellent service as Advantage Premier as part of our portfolio."

"As the leading provider of colocation and managed services, Redbus Interhouse understands the value of reliable, responsive, enterprise mission-critical support for its customers, 24 hours a day" said Alan Henderson, CEO of Consensus Consulting. "



Through the unique combination of Redbus Interhouse and Advantage Manage Services, we have a total supportsolution offering maximum availability and efficiency."

Through the partnership with Consensus Consulting, Redbus Interhouse customers will have access to a wide choice of technologies and skill sets that would otherwise be costly and time-consuming to attain and maintain in their own companies. Businesses that outsource to Redbus Interhouse will therefore be able to focus on their core competencies, respond more quickly to advances in technology, obtain competitive advantage through a lower cost base and receive a far more efficient service.

Redbus Interhouse Partners

Via its portfolio of authorised partners, Redbus Interhouse is able to offer an independent marketplace to all its customers, no matter how big or small. Customers can take advantage of the numerous value added services available, such as interGate, Managed Services and Remote Off Site back up. This therefore means competitive bandwidth pricing, unparalleled choice and a ready-made business community for all Redbus Interhouse customers.

About Redbus Interhouse

Redbus Interhouse is Europe's most advanced neutral colocation company. For business-critical online, data or Telecom applications, Redbus Interhouse offers versatile, cost-effective and secure housing facilities backed-up by state-of-the-art infrastructure and 24/7 engineering and facilities support. Redbus Interhouse offers business resilience services within its own independent colocation facilities in Europe's key business centres allowing its customers to rapidly access markets across Europe without losing focus on their core businesses. The enterprise has data centres in London, Paris, Milan, Frankfurt and Amsterdam. Its independence gives customer's freedom of choice from a wide range of telecommunication providers, Internet Service Providers and Content Providers. Its continued sales success combined with a substantial cash balance and debt free structure, means Redbus Interhouse enjoys a leading position in this marketplace.

About Consensus Consulting

Consensus Consulting is known for providing effective business focused solutions that unlock the potential of their customers IT investment. Providing business and technology insight to clients, their consultants act as a catalyst to ensure that their IT technology foundation is able to meet future challenges - enabling them to become an Adaptive Enterprise.

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For further press information please contact:-

Redbus Interhouse (UK) Ltd

Simon Neal
Tel: +44 (0)20 7001 0000

Email: simon.neal@interhouse.redbus.com

Greg Mills/Louise Stewart-Muir
Stewart-Muir Communications

rbi@stewartmuir.com

Consensus Consulting Limited

Alan Henderson
Tel: +44 (0)7071 225015
Email: Alan.Henderson@consensusconsulting.co.uk

Tony Whalley
Tel: +44 (0)7973 562164
Email: Tony.Whalley@whitesatincommunications.com